Alibaba.com Assessed Supplier



Assessment Report

Presented to

Shenzhen Linglong Accessories Co., Ltd.

深圳市灵珑服饰有限公司

Gold Supplier & Assessed Company	Self-owned ☐ Wholly Owned ☐ Shareholder/Partner
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
	2/F, Building A, 6-7/F, Building C, Huaerte Industrial Park, 1 st
Company Address	Industrial Zone, Baihuadong Community, Guangming Street,
Company Address	Guangming New District, Shenzhen City, Guangdong Province,
	China
City / Country:	Shenzhen / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	gdlinglong
Gold Supplier Company Name:	Shenzhen Linglong Accessories Co., Ltd.
Contact Person:	Ms. Pauline Zheng
Phone Number:	0086-18123966527
Fax Number:	0086-755-23765466
Email:	sales-6@gdlinglong.com
Website Address (URL):	http://gdlinglong.en.alibaba.com

Service Provided by SGS Report No.: 13260923_P+T





Autumn Huang

Sam Wang

Report Number:	13260923_P+T		
Date of Assessment:	12/Jul./2016	Report Date:	12/Jul./2016

Report No.: 13260923 P+T

13/Jul./2016 -- 12/Jul./2017

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Important Notes:

Assessor's Name:

Reviewed By:

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Section 1: Company Overview

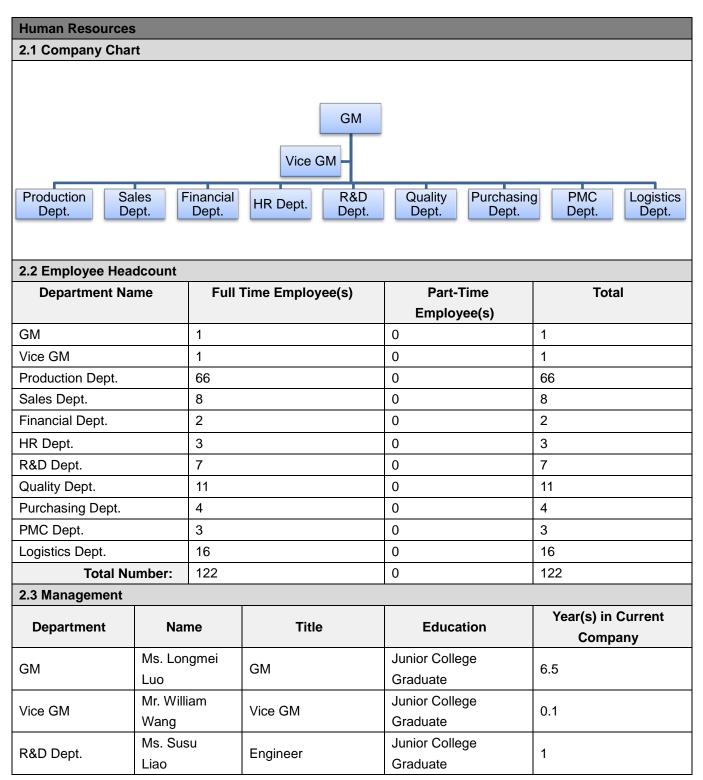
Company Overview					
1.1 Legal Validity					
Does the company have a valid business license?	⊠ Yes □ No	Business License Number:	440306104425360		
Year Established:	21/Dec./2009	Validity Period:	21/Dec./2009 21/Dec./2019		
Export Experience:	5	Industry Experience:	6		
Registered Address:	6-7/F, Building C, Huaerte Indu Community, Guangming Stree Guangdong Province, China	t, Guangming New D	istrict, Shenzhen City,		
Company Address:	2/F, Building A, 6-7/F, Building Baihuadong Community, Guar Shenzhen City, Guangdong Pi	ngming Street, Guang			
Annual review conducted by the Industrial & Commercial Bureau?	⊠ Yes □ No	Reviewed By:	Market Supervision Administration of Shenzhen Municipality		
Registered Capital:	RMB 1,000,000				
Corporate Representative:	Ms. Longmei Luo				
Industry:	Hats & Caps, Garment Accessories				
Type of Ownership:	☑ Private Owner☐ Stated Owned	Public Company Sole Proprietorship	☐ Joint Venture ☐ Other		
Products /Service:	Wool Felt Hat, Straw Hat, Sina	amay Hat, Fascinator			
1.2 Company Building Information	on				
Certification Type: Land Certification Total Building Size: Number of Building(s): 2 Office Size: 1,000	Estate Certification	se Agreement 🛛	Factory Officer Claimed		

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Section 2: Human Resources



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Section 3: Current Export Situation

Morking Experience	Current Export Situation						
Norking Experience Headcount Cover 30 Years 0 English Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes	There is/are 4	foreign tra	ding emplo	yee(s) in the	company.		
21-30 Years 0	Working Experience	Headcount		•	_	_	
11-20 Years 0	Over 30 Years	0	English		Yes	Yes	
6-10 Years 0 0	21-30Years	0	French		Yes	Yes	
2-5 Years	11-20 Years	0	N/A		N/A	N/A	
Less than 2 years 0	6-10 Years	0	N/A		N/A	N/A	
Does the company have a valid export license?	2-5 Years	4	N/A		N/A	N/A	
Export License Registration No.: 02012593	Less than 2 years	0	N/A		N/A	N/A	
Total Revenue (Previous Year):	Does the company have a v	alid export license	?		☐ No		
Total Export Revenue (Previous Year):	Export License Registration	n No.:		02012593			
Estimated Export Revenue (Current Year): USD 7,500,000.00 Trade Agents Employed Overseas: Yes	Total Revenue (Previous \	/ear):		USD 2,848	3,290.45		
Trade Agents Employed Overseas: ☐ Yes ☑ No Nearest Port: Shenzhen Port Accepted Payment Terms ☑ FOB ☐ CIF ☑ EXW ☐ CFR Accepted Payment Type: ☑ L/C ☑ T/T ☐ Credit Card — Cash ☐ West Union ☐ Moneybooker Average lead time from product order confirmation to production delivery (products exiting the factory): Product Category Average lead time from product Category Num Unit Wool Felt Hat 30 Days Straw Hat 30 Days Fascinator 30 Days Average Sampling Time Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days Fascinator 10Days The Shortest Sampling Time Shortest Lead Time	Total Export Revenue (Prev	ious Year):		USD 2,203	3,196.16		
Nearest Port: Accepted Payment Terms FOB	Estimated Export Revenue	(Current Year):		USD 7,500	,000.00		
Accepted Payment Terms	Trade Agents Employed Ov	erseas:		☐ Yes ☐ No			
Accepted Payment Type: Cash West Union Money Gram Paypal Moneybooker	Nearest Port:			Shenzhen	Port		
Accepted Payment Type: Cash West Union Money Gram Paypal Moneybooker	Accepted Payment Terms			⊠ FOB	☐ CIF	⊠EXW □CFR	
Product Category Num Unit Wool Felt Hat 30 Days Straw Hat 30 Days Sinamay Hat 30 Days Fascinator 30 Days Average Sampling Time Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Shortest Lead Time	Accepted Payment Type:			☐ Cash	☐ West Uni	on	
Wool Felt Hat 30 Days Straw Hat 30 Days Sinamay Hat 30 Days Fascinator 30 Days Average Sampling Time	Average lead time from prod	duct order confirma	ation to prod	duction delive	ery (products ex	iting the factory):	
Straw Hat 30 Days Sinamay Hat 30 Days Fascinator 30 Days Average Sampling Time Product Category Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Product (Category		Num Unit			
Sinamay Hat 30 Days Fascinator 30 Days Average Sampling Time Product Category Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Wool Felt Hat			30 Days			
Fascinator 30 Days Average Sampling Time Product Category Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Straw Hat			30 Days			
Average Sampling Time Product Category Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Sinamay Hat			30	Days		
Product Category Lead Time Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Shortest Lead Time	Fascinator			30		Days	
Wool Felt Hat 10Days Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Average Sampling Time						
Straw Hat 10Days Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Product (Category			Lead	Time	
Sinamay Hat 10Days Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Wool Felt Hat			10Days			
Fascinator 10Days The Shortest Sampling Time Product Category Shortest Lead Time	Straw Hat			10Days			
The Shortest Sampling Time Product Category Shortest Lead Time	Sinamay Hat			10Days			
Product Category Shortest Lead Time				10Days			
<u> </u>	The Shortest Sampling Time	е					
Wool Felt Hat 10Days		Category			Shortest L	ead Time	
	Wool Felt Hat			10Days			

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Section 4: Export Business Capacity

Export Business Cap	acity					
4.1 Market Distribution	on (Previou	s 12 Months)				
Market		Main Product (s)	Reve	nue (USD)	Total Revenue (%)	
North America	Wool F	elt Hat, Straw Hat, Sinamay	677,09	0 74	23.77	
North America	Hat, Fa	scinator	677,08	00.74	23.11	
South America	N/A		0		0	
Eastern Europe	N/A		0		0	
Southeast Asia	N/A		0		0	
Africa	N/A		0		0	
Oceania	Wool F	elt Hat, Straw Hat, Sinamay	260.70)4 OF	0.42	
Oceania	Hat, Fa	scinator	268,701.35		9.43	
Mid East	N/A		0		0	
Eastern Asia	Wool F	Wool Felt Hat, Straw Hat, Sinamay		0.40	21.51	
	Hat, Fa	scinator	612,519.42		21.51	
Mostorn Furance	Wool F	elt Hat, Straw Hat, Sinamay	644,809.65		22.64	
Western Europe	Hat, Fa	scinator			22.64	
Central America	N/A		0		0	
Northern Europe	N/A		0		0	
Southern Europe	N/A		0		0	
South Asia	N/A		0		0	
Domostic Madest	Wool F	elt Hat, Straw Hat, Sinamay	045.40	24.00	20.05	
Domestic Market Hat, Fascinator		scinator	645,161.29		22.65	
4.2 Main Clients						
Client Name		Main Product(s)		Total Revenue (%)		
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Section 5: Production Capacity

Production Capacity 5.1 Annual Production Capacity (Previous Year) Wool Felt Hat: 547,800Pcs, Straw Hat: 328,500Pcs, Sinamay Hat: 109,500Pcs, Fascinator: 159,500Pcs 5.2 Production Capacity **Product Name Production Line Capacity Actual Units Produced (Previous Year)** Wool Felt Hat 60,000Pcs / Month 547,800Pcs Straw Hat 38,000Pcs / Month 328,500Pcs Sinamay Hat 15,000Pcs / Month 109,500Pcs Fascinator 18,000Pcs / Month 159,500Pcs 5.3 Production Machinery **Machine Name** Brand & Model No. Quantity Number of Year(s) Used Condition Stitching Machine JAKU, ZHONGYI 14 Acceptable 3 High Stitching Machine **SEIKO** 9 3 Acceptable 1 YU JIUN 3 Zigzag Stitching Machine Acceptable Hat Pressing Machine N/A 7 5 Acceptable M700 3 3 Overlocking Machine Acceptable N/A 2 4 Cap Ironing Machine Acceptable **5.4 Testing Machinery** Condition **Machine Name** Brand & Model No. Quantity Number of Year(s) Used **Needle Detector** 5800 1 1 Acceptable 5.5 Subcontractors (N/A) Subcontractor **Product Subcontracted Volume Supplied Cooperation Period (Years)** Name N/A N/A N/A N/A

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Section 6: Quality Assurance

Quality Assu	ırance						
6.1.1 Quality	Management	System Ce	rtification (N/A)				
Certificatio	n Certi	fied By	Certificate No.		Business Scope	е	Validity Date
N/A		N/A	N/A		N/A		N/A
6.1.2 Produc	t Certification	(N/A)					
Certificatio	n Certi	fied By	Certificate No.		Product Name & Mo	del No.	Validity Date
N/A		N/A	N/A		N/A		N/A
6.2 Testing R	Report						
Certificatio	n Certi	fied By	Certificate No.		Product Name & Mo	del No.	Validity Date
Test Report	Intertek		GZHT01576029	9	Hat		17/Jun./2016 31/Dec./2049
6.3 Quality C	ontrol Manag	ement					
Item		Content			Observation	s /Comm	ents
6.3.1 Is there quality control on all production lines?				 ✓ Yes, all production lines have adequate quality control ✓ Yes, some production lines have adequate quality control ✓ No 			
6.3.2	Do the QA/Quindependent	•	work roduction line?	✓ Yes✓ No			
6.3.3	Who does the		nager	Vice GM Mr. William Wang			
6.3.4	How many Q	A/QC insped	ctors in total?	11			
No. of Employ	yees in Each P	roduction Li	ne:	',			
Product	•		ervisor		No. of Operators	No. of	In-line QC/QA
Workshop		4		62		11	
6.3.5 Average	e Guarantee Ti	me	1				
2.0.0 / Wordge	Product C				Guarant	ee Time	
Wool Felt Hat				1Month			
Straw Hat				1Month			
Sinamay Hat			1Month				
Fascinator				1Month			
	ngest Guarante	e Time	L				
	Product C			Guarantee Time			
Wool Felt Hat				1Month			

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.4 Supplie	er Management	
Item	Content	Observations /Comments
6.4.1	Does the company have a	
0.4.1	supplier assessment procedure?	☐ No
	Does the company have an	
6.4.2	updated list of approved	□ No
	suppliers?	
	Has the company established and	Yes, with written standard procedures
6.4.3	implemented a standard	Yes, with written procedure but lack of consistent
0.4.3	procedure for purchasing contract	standard
	review and approval?	☐ No
		Yes, assessment reports are available for more than 3
		years
	Does the company keep its	Yes, assessment reports are available for the last 1-3
6.4.4	supplier assessment reports?	years
	supplier assessment reports:	Yes, assessment reports are available for the previous
		12 months
		☐ No
	Are the company's purchasing	Yes, the purchasing document includes all the
	documents sufficient to ensure	information required
6.4.5	product safety control and their	Yes, however the purchasing document includes
	customers' requirements?	incomplete information
	customers requirements:	☐ No
	Is there a procedure to conduct	Yes, with clear standard and written inspection records
6.4.6	random product inspections after	Yes, with inspection records but no procedures
0.4.0	final packaging?	Yes, with procedures but no inspection records
	ililai packayiliy:	☐ No, inspections are not necessary

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6.5 After Sa	ales Service	
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	 ✓ Yes, with a standard feedback form and records ✓ Yes, with a standard feedback form but no records ✓ Yes, with records but no standard feedback form ✓ No
6.5.2	Are there any clear procedures for handling customer complaints?	 ✓ Yes, with clear procedures and written records ✓ Yes, with clear procedures but no written records ✓ Yes, with written records but no clear procedures ✓ No
6.5.3	Is there a closed-loop corrective action system in place?	
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	 ✓ Yes, with procedures to trace raw materials ✓ Yes, main raw material can be traced ✓ No, only the production date can be traced ✓ No
6.5.5	Is there a product alert and recall procedure?	☐ Yes ☐ No

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Section 7: Production Process Management

Quality	Control Management	
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	 Yes, very good Yes, acceptable No, needs improvement No, very poor
7.2	Are the following items /documents provided at the appropriate location?	 ✓ Work instructions ✓ Approved sample ✓ Product picture ✓ No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	 ✓ Yes, with clear written instructions and records ✓ Yes, with written instructions but no records ✓ Yes, with records but no written instructions ✓ No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	 ✓ Yes, with clear written instructions and records ✓ Yes, with written instructions but no records ✓ Yes, with records but no written instructions ✓ No
7.5	How are finished products inspected?	 ☑ 100% of products with detailed inspection ☐ Random inspection ☐ No inspection ☐ No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	✓ Yes, the units are separated and marked clearly✓ Yes, the units are separated but not marked clearly✓ No
7.7	How are finished products that failed inspection handled?	☒ Repaired and re-inspected☐ Thrown away☐ No inspection necessary

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Section 8: R & D Capacity

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R&D Capacity									
8.1 Current Situa	ation								
There is/are	7	R&D e	ngineer(s) ir	the c	com	pany.			
Education Lev	el	Headcount				Work	k Experience		Headcount
Doctorate		0			Over 30 Years		0		
Post-Graduate		0				21-30 \	Years	0	
University Gradua	ate	1				11-20 \	⁄ears	2	
Junior College	Junior College 2				6-10 Ye	ears	4		
Technical School		2				2-5 Yea	ars	1	
High School		2				Less th	nan 2 years	0	
Patent Situation	(N/A)								
Patent No.		The Name of th	e Patent			Th	e Patent Type		Available Date
N/A		N/A					N/A		N/A
Brand Situation									
Registration/			For Ann	evel.	40 1	laa			
application	В	rand Name		ovai oods	val to Use Validity Dat		Validity Date	Ref.	
No.			G	oous					
11407070	Refe	r to the Photo	Classify 25		28/Jan./2014		Photo in Section 11		
11407070	TCICI		Olassily 20		2		27/Jan./2024	(Trademark Photos)	
The Average Tim	e For	New Products La	aunched						
	Produ	ct Category					Lead Tim	е	
Wool Felt Hat				15Days					
Straw Hat				15Days					
Sinamay Hat					15Days				
Fascinator				1	15Days				
The Shortest Tin			nched						
	Produ	ct Category					Shortest Lead	l Time	•
Wool Felt Hat					5Da	•			
Does the compan	y prov	ide ODM service f	for others?		⊠ Yes				
				☐ No					
Are there relevant design input/output, review, and				Ye	s				
verification documents available for the assessment				No)				
company?									
Based on inspection, are R & D employees equipped					⊠ Yes				
with adequate spe	ecialize	ea equipment?			No) 			
If yes, please list	all kev	equipment used:		Sti	tchi	ng Mac	hine Overlocking I	Machi	ne
,00, product list (an Roy	equipmont dood.			Stitching Machine, Overlocking Machine				



Do R& D employees use any specific software for designing new products?	✓ Yes☐ No
If yes, please list the main software used:	Al, Photoshop
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design	
Has the company established standard design procedures for new products?	Yes, without written instructions
	□ No
	Yes, with clear written records
Have the designed products been internal verified or	Yes, only part written records
validated?	Yes, without written records
	☐ No
	Yes, all designed products have been tested
Have the designed products been tested by a	Yes, only part of designed products have been
third-party inspection body?	tested
	□ No
Are the designed products confirmed by the	Yes, part of designed products have been confirmed
customers?	according to client's requirements
	☐ No
	Yes, with written job description
Does the company has qualification requirements for	
designers?	☐ No, but at least two years design experience is
designers.	needed
	☐ No
Are the designers' qualifications recognized by the	Yes, with written records
company?	
company:	☐ No
8.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential

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3.3 Design Process				
Process 1	Process 2	Process 3		
Confidential	Confidential	Confidential		
Description: Confidential	Description: Confidential	Description: Confidential		
8.4 Design Devices				
Stitching Machine	Overlocking Machine	N/A		
ZHONGYI		N/A		

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Section 9: Company Development / Expansion Plans

Company D	Company Development / Expansion Plans							
Item	Company Development Action	Timeframe						
1	The organization is going to expand more overseas market	Year 2016						
2	The organization is going to attend the relevant exhibitions	Year 2016						

Section 10: Production Flow

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Materials		Straw Hat Processing		Pressing
4		5		6	
	Stitching		Ironing		Quality Controlling
7	抽選用	8		9	
	Dehumidifying		Packing		Finished Products

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Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Tax Registration Certificate



Certification & Photos -- Organization Code Certificate



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Import and Export Enterprise Registration



N/A

N/A

Testing Report Photos

Certification & Photos – Test Report



N/A

N/A

Trademark Photos

Certification & Photos – Trademark Certificate



N/A

N/A

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Section 12: Company and Product Samples

Company and Product Samples

Reception



Workshop



Workshop



Office



Workshop



Workshop



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Raw Materials Warehouse



Showroom



Product Samples



Finished Products Warehouse



Product Samples



Product Sample



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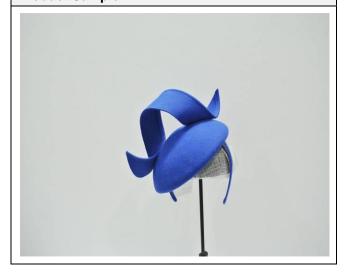
Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



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Section 13: Competitive Advantages

13.1 Product Group Capacity				
13.1.1 Products Sold (Within12 M	fonths)			
Products Name	Quantity		Revenue (USD)	
Wool Felt Hat	547,800Pcs		Confidential	
Straw Hat	328,500Pcs		Confidential	
Sinamay Hat	109,500Pcs		Confidential	
Fascinator	159,500Pcs		Confidential	
13.1.2 Suppliers Cooperated Wit	h (Within12 Months)			
No. of cooperation suppliers (total)		34		
No. of suppliers (which cooperated	over 2 times)	34		
No. of provinces which cooperation	suppliers belong to	6 (Guangdon	g, Zhejiang, Neimenggu Shandong,	
		Henan, Hebe	i)	
Would the company like to provide	design solution			
service for integration project?		☐ No		
If yes, these projects include		Product Customized		
Would the company like to provide	a total solution for	☐ Yes		
purchasing?		Part, <u>Scarf</u>		
		□ No		
If yes, please describe it		N/A		
13.1.3 Real Case Description:				
Customer Name		Confidential		
Customer Country		Confidential		
Customer Region		Confidential		
Products Category		Confidential		
Order Value (USD)		Confidential		
Order Processing Process		Confidential		
Customer's Feedback		Confidential		
13.2 Real Case for Lower MOQ	& Lead Time			
Products Name	MOQ (Within 12 Months) Lead Tir		Lead Time	
Wool Felt Hat	360Pcs		10Days	
13.3 Real Case for Large Contr	act & Lead Time			
Products Name	Order (Within 1	2 Months)	Lead Time	
Wool Felt Hat	13,008Pcs		30Days	

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13.4 Overseas After Sales Service Capacity										
13.4.1 Do you have an overseas	☐ Yes									
onsite service center?	⊠ No									
13.4.2 If yes, what onsite		Location	Evidence provided	Solf description						
after-sales services are included		Location	Evidence- provided	Self-description						
Equipment -installation,	☐ Yes	N/A	N/A	N/A						
maintenance and other services	⊠ No	IN/A	IN/A	IN/A						
Technical advice	☐ Yes	N/A	N/A	N/A						
recrimical advice	⊠ No	IN/A	IN/A	IN/A						
Personnel training	☐ Yes ☑ No	N/A	N/A	N/A						
Other		N/A	N/A	N/A						
13.4.3 Average response time	2Hours									
13.5 After-sales service capacity										
Does the company accept small										
order?	☐ No									

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⁻⁻ End of Report --